## yesy

## VSA INTERNATIONAL

Virtual Speakers Association

# $-1$ <br> 40 TIPS To Make You 

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#  <br> Look ThemIn The Eye 

Lindsay Adams OAM Australia

Make sure you look directly at the camera lens when you are presenting.

## Talk to your audience.

## Avoid looking at the people as your eyes will be downcast.

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 with Sleeves}


Wendy Lee Malaysia

It may be tempting to wear a sleeveless blouse due to our hot and humid weather, but in virtual calls, screens are small and all we see is your upper body.

Showing too much arm can make it seem like you are showing too much skin.


Frowa Schuitemaker Netherlands

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## Til 3. <br> YouOr Your Slide

Showing something during a virtual meeting is often of great value.

However, if you let your audience look at a slide for minutes without anything changing, it is often more powerful to present without a slide and to have your face on the screen.

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## Engayement is

 Different from Interaction
## Engagement is different from

 interaction. Make sure your request has purpose and will progress the learning.

Jonathan Low

Malaysia

Use stories to inspire and influence. Personal stories with learning insights are powerful ways to engage and involve your audience.

Start your stories with words like "Imagine" or "What If". This will almost immediately connect and engage your audience to your stories.


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## T10 $7 \%$ leave

Dr. Mohammed Jadkareem Saudi Arabia

## anlimpression

As a speaker, you need to know everything surrounding your client.

You need to leave a loud and lasting impression with them so they could better remember your words.

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## Thip 8:

# Engaye Participants Within the First Five Minutes 

Jessica Breitenfeld

Canadav

Engage participants within the first five minutes. Get them all off mute, so they know their voices are heard in the session.

Start with a welcoming energy, and even the quieter ones will know they are welcome to participate.


Bruce Wade South Africa

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## Tilp 9: <br> Do Not Be Afraid of Silence

When speaking virtually, do not be afraid of silence: allow time for new ideas to sink in and sit with your audience. Keep eye contact with your camera and pause often for effect. A tip here is to slightly keep moving, so people do not think you have frozen.

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## TIP 10:

 Be YouGunnel Ryner

Sweden

## Be the best version of YOU, not a mediocre copy of someone else.

It's fine to be inspired by and learn from other speakers, but don't try to copy them. You will be far more successful if you maximize your own unique strengths.


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# Cheat Sheet 

## Charlotte Kemp

South Africa

Have a 'cheat sheet' ready with links and comments that you can quickly copy and paste into the chat box during a virtual session.

If you can anticipate what you need to share, then a quick copy-and-paste is less disruptive than taking the time to type something instead.


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## Always Thank the

 Behind the Scenes StarsAlways be polite and thank the stage, tech, hospitality and cleaning teams around you that are enabling you to speak on stage.

They will remember you, and you never know who they know, so leave a good impression!

[^0]


## Siegfried Lange

 NamibiaMaking sure your camera is at your eye level is crucial. If you have it too low, you will make people feel like you are talking down to them.

If it is too high, they will often look onto the top of your head and see you are starting to lose your....

## Your eye contact should be great with a camera that is at eye level.



Make sure you test the links, set up, and record a trial 1 minute of the presentation so you can ensure everything is working.

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Lindsay Adams OAM
Australia

# Check your background noise to make sure your voice is the only sound your audience can hear. 

Next, ask the audience to mute themselves so no other conflicting sounds enter the meeting.

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& \text { Distractions } \\
& \text { Dilute Your } \\
& \text { Message }
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Julian Mather
Australia

Check your background. Straighten your collar. Make sure your bangles don't jangle.

If your viewer is focused on distractions, they aren't focused on your message.


Marina Smolyanov Israel

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## TIP 17: Tell Personal Stories

Tell your personal story which explains what shaped you into the person who you are today (while emphasizing your core values, ideology, and your Why).


Jonathan Low
Malaysia

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Design the structure of your speaking presentation and engagement to evoke the head and heart, both the IQ and EQ.

Use stories, polls, chats, videos, questions, quizzes, learning activities, discussions to engage and reflections time to embed the insights gained.

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Tlp 19: Be Their

## Sense-maker

Sally Curtis South Africa

It's important that in our fast-paced world, where people are already overwhelmed, fatigued with information, you become their sense-maker."

A sense maker takes today's chaotic information overload, and turns it into simple to understand chunks, that are meaningful \& relevant to the individuals, communities or organizations they serve."
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## Ronald Lee

Malaysia
Time Management Tips
Barriers to Overcome

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## TIP 21ㅇ

## Engage With

 Your ScreenSiegfried Lange Namibia

I have played around with programs and eventually found a way to have my presentation projected behind me.This in itself is a great tip because it allows so much more flexibility.

When you have that down, find ways to engage with the presentation so you can become part of the message sent, and you will have heaps of fun with your audience.


Charlotte Kemp South Africa

Without a strong and neat close, people hang around too long with an endless series of increasingly awkward goodbyes. It could be a signature farewell message or a closing slide referencing future events or social sites.

Perhaps you, as the host, could turn off your video and audio after you have said goodbye, and let people have the freedom to leave while you are no longer engaging with them.

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# Enyage 

 Gunnel Ryner Sweden
# Your Auvience 

## Let your audience be active!

Use exercises, discussions in breakout rooms, polls, chat, digital notice boards and other ways to involve people.

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## TIP 24:

## Alwaus Have a Plan B



Liz Hardwick

United Kingdom

An experienced professional speaker will try and plan for every eventuality.

Always have a plan B for your technology, your activities, your content, your engagement.

When something isn't working or going down well with your audience you can easily and smoothly move to Plan B.

[^1]Liz@DigiEnable.co.uk


Warwick Merry
Australia

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## Tli $25 \%$ Speak

SlightlyFaster

Mike Handcock
New Zealand

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& \text { Don't Get } \\
& \text { Carried Away } \\
& \text { With Tools }
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Instead, keep the interaction going and stay away from the fancy stuff unless you are a guru.

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## T[P) 27:

Sally Curtis
Australia

# Make ContentBite- sizee!! 

You're fatigued, your clients are drained, and we need to simultaneously solve BOTH those problems to be at the top of our game with content that attracts and impacts the audience.

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## Tl| 28 88:

# Never Tell Them to Turn on Their Cameras 

Jessica Breitenfeld
Canada

Instead, make them want to turn them on.

If you don't respond to their expressions, reactions or refer to them, they will not feel 'seen'; thus, they will not turn on their cameras until you prove you care about them and know how to interact with them.

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Nienke Bloem
Netherlands

## Use different forms of interaction.

Make sure you engage your audience and have them interact with you and each other, for example, by Chat, Polls, Quizzes, and breakouts.

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& \text { Be an Expert } \\
& \text { in Your Topic }
\end{aligned}
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This is not about age or years of experience; it's about knowing and owning your topic.

Then you can be yourself because you know what you are talking about.

Never mind structures, deliver insights and knowledge and let the audience become part of it.


Frowa Schuitemaker Netherlands

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## Tip 3ia <br> Go for the Fastest Approach

More and more speakers use additional tools to actively involve their audience but too often, they take the momentum out of a presentation.

> Discover the quickest way to interact, without putting your audience on hold.

Use all the possibilities of the chat and the camera.



Bruce Wade
South Africa

For every 5 minutes of talking include one audience response activity. These could be as involved as a poll, drawings, breakouts or as simple as a thumbs up or a ' $Y$ ' in the chat.

This keeps your audience engaged and participative to your talk.

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# TIP 338: Video is Not Radio <br>  

Julian Mather

Australia

Video is not radio. Video doesn't need a thousand words. Video's power is pictures. Show don't tell.

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## Emotional

 Engayement

Marina Smolyanov Israel

Create emotional engagement with your audience through humour, smile, and personal story.

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## TIP 35: <br> Show YourEnthusiasm

Gunnel Ryner Sweden

Use your voice, facial expressions and body language to convey your energy and passion for your topic.

## Emotions are contagious, so let your excitement show.

# VSA INTERNATIONAL <br> Virtual Speakers Association <br>  <br> Pause Please! 



Wendy Lee
Malaysia

Nothing is more dramatic than well-planned suspense. Use silence as a tactic. When you have made a point, pause. Let the words sink in.

Don't ramble on and on. Give people's brains time to evaluate and consider what you have said.

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## Ronald Lee

Malaysia

## "SHOW, DON'T TELL"

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##  BeainWWith the Sudinlinu

Nienke Bloem
Netherlands

When you design your virtual meeting (or event program), make sure you know what you want to get out of it.

Describe what you want your audience to Think, Feel and Do after your meeting. This way, you can work towards those three elements.


## So, make sure not to take your own bias with you to the speaking event.

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Close Your
Other Programs

Mike Handcock New Zealand

Close other programs and clear off family members from the Wi-Fi while you present. You want the strongest signal and best video quality.


[^0]:    웅 https://www.LizHardwick.co.uk Liz@DigiEnable.co.uk

[^1]:    웅 https://www.LizHardwick.co.uk

